

Customer Engagement & Reputation Specialists

Taking the guesswork out of guest work

Using mystery guest, customer feedback and online reputation, we specialise in supporting multi-site hospitality operators in service improvements and revenue growth.

We realise that data, by itself, does not initiate change but people do, so we work closely with our clients to make sure they are interpreting feedback in a meaningful and actionable way.

Our values are centred around giving feedback kindly to influence positive change, and our focus is on helping teams in understanding behaviours.

Review Site	es Distril	bution
G <mark>o</mark> ogle	4.13 ★	6,853 (40%)
designmynight	4.16 🚖	3,360 (20%)
FBK Feedback	49 NPS	3,073 (18%)
⊚ trip advisor [®]	3.76 🚖	2,112 (12%)
💓 ResDiary	4.32 🚖	674 (4%)
• OpenTable•	3.87 🚖	511 (3%)
facebook	4.53 🚖	416 (2%)
yelp	2.96 🚖	28 <1%)
FOURSQUARE	4.39 🜟	24 (<1%)
Expedia [®]	4.40 ★	15 (<1%)
🔁 zomato	4.21 🜟	14 (<1%)
Hotels.com	4.60 ★	10 (<1%)

Online Reputation Management

Customer reviews deliver a true and general overview of how the public see your brand and insight as to whether you need to take radical actions

- Benchmark your reputation and keep an eye on your competition
- Save time and manage all your customer feedback and reviews from just one interface
- Support your team in managing service recovery

All vour online reviews and NPS in one p

Reviews + CSV (all reviews) + P

See where guests an feedback and gene

VIE	NS		в	Brian Weeke	IS 11/5/2019				
ace re leaving their ate your NPS.			RESPON	Stayed one i was good ar	Google night room was small to so was the food, st it to friends x		ig we would	*	
	-			ian, Thank you fo	sr your review	Thanks for of our busin experie	for your review your glowing review ress, it's providing		
250)		F	rivate No	ites (O)	For intern		General for your kind words. time to write such a	×	
rces 🗸	All ratings 🗸 All statu		ADD NO To tag ar		© followed by their nam	Manage Templates			
	Source	Summary			Status				
•	💞 Feedback	Friendly be good food		isive service,	8-	~			
	Peedback	A new Fee	dback rev	iew was added	0	~			
	🕫 Feedback			of service were excellent or looking after us		~			
÷	G Google	Low variet	y of foods	. Cheap tasty	8	•	Respond		

Respond to all reviews from one interface

GM's can access all reviews and respond to them from one interface. Area Managers can see which reviews have been responded to and what has been written.

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All gro	ups V All locations V	All sources V	All ratings V	All statu	To tag an individual, type @ folios	ved by their nam		
Clear, All	Last 30 days 🗸							
Date 🗸	Location	Rating	Source	Summary		Status		
1/05/2019	The Folly 41 Gracechurch Street	5.0	🛷 Feedback	Friendly bu good food	it not intrusive service,	0	~	
1/05/2019	The Moniker 25 Fenchurch Ave	45	Peedback	A new Fee	dback review was added.	0	~	
1/05/2019	No. 11 Pimilico Road 11 Pimilico Rd	5.0	🕫 Feedback		and service were excellent for looking after us	0-	~	
1/05/2019	Tapas Brindisa Soho 46 Broadwick St	4.0 ****	G Google	Low variety	y of foods. Cheap tasty	0-	•	Respond
1/05/2019	Coal Telford St Quentin Gate Southwater Square	4.0	G Google	A new Goo	gle review was added.		~	Respond

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Analyse sentiment to understand the customer experience

Trending Topics analyses customer sentiment from the local, regional, and brand level, unlocking opportunities to improve operations and increase revenue.

POPULAR K	EYWORDS	View all keywords
Keywords the	It frequently appeared in reviews during the	last 6 months
POSITIVE	food (5,142) service (3,712) sta	aff (2,945)
	friendly (1.555) atmosphere	(1,144)
	View more	
NEGATIVE	chips (505) wait (504) slow (4	421) busy (405)
	expensive (316) View more	
MIXED	drink (1,334) waiter (443) pric	Ce (442)
	waitress (438) menu (312) Vie	w more

How likely are you to recommend 601 Queens Rd – Wimbledon to a friend or colleague?

(8)

(10)

Extremely Likely

(2)(3)(4)(5)(6)(7)

Channel complaints away from public forums

Send out an NPS question to your guests via your booking system, email, tablet or QR code. Ask them to write their feedback to you, privately.

Rank 🖨	Score 🕏	Avg Rating 🗢	# of Reviews	Response Rate 🗢
<mark>) 1</mark>	79 / 100	4.4 📩 +1%	71 +29%	18% -16%
ě 2	77 / 100	4.5 -1%	37 -14%	32% +16%
š 3	76 / 100	4.3 🛧 +4%	280 +17%	2% -83%

Easy a	nd flexib	le repo	rting
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Select daily, weekly and monthly notifications and reports that are applicable to you, whether you are a GM or Company Director.

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Not Likely

		Google		600 tripadvisor*		yelp			All Sources			
Location	Approve all Reject all	Rating	Reviews		Rating	Reviews		Rating	Reviews		Rating	Reviews
	iledon → htre Court Shopping Centre, No Ion, London SW19 8YE, UK	4.29	86		3.63	16		-			4.19	102
All Bar One Wimbled	on 👕	4.43	89	C.	4.61	18	6	0.00	0	C,	4.46	107
Alexandra	T	4.23	196	6	4.35	40	8	0.00	0	6,	4.25	236
Dog & Fox		4.08	157	12	4.20	5	8	0.00	0	G,	4.09	162
Fire Stables	Ŧ	4.07	45	C ²	4.00	19	C ²	0.00	0	6	4.05	64
Hemingways	*	4.21	33	C [*]	3.00	7	C ²	0.00	0	C ²	4.00	40

Competitor reports

See how customers rate your brand against its competitors.

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